



**MICHAEL A. PECK**  
*FOUNDER, MAPA GROUP*

**Specialty:**

Michael Peck is the founder of MAPA Inc., a strategic and creative business development consulting practice operating with offices in Washington DC, Northern Virginia, Atlanta, Georgia, Madrid and Barcelona. Since late 1994 MAPA has been focused on U.S. – Spain commercial relationships. Michael has over 30 years of energy policy, technology business development, strategic and sustainable economic development, environmental market based solutions, information technology, and related transatlantic geopolitical policy experience.

His principal expertise lies in identifying and building next horizon, converging markets and relationships, innovating and brokering new technology applications from academia or the laboratory to the marketplace, and solving public and private sector next growth stage challenges requiring collaborative technology solutions and partnerships. Mr. Peck's functional expertise lies in making technology and business development strategic metaphors on a sustainable basis in the academic, energy, environmental, infrastructure, e-business, telecommunications, and financial sectors, with a distinct specialty in building teamwork-based organizations to transform economic regions, through a personal commitment to individual empowerment.

Several recent examples of this approach include the MARCEE and International Business Collaborative (IBC) projects in West Virginia and the Basque Region of Spain; the Fundacion Barcelona Digital initiative in Barcelona and the province of Catalonia, Spain; the Sumaq Summit annual conference series in Atlanta, Georgia; and the Annual Iberoamerican Research & Development (AIRDS) conference series with Sandia National Laboratory in Albuquerque, New Mexico leading to the development of the Iberoamerican Research & Development Institute (IRDI).

Within MAPA, Michael has innovated a recognized triangular business development approach to the "Iberoamerican Marketplace", involving cross-border transactions between the Iberian Peninsula (Spain and Portugal), Latin America, and the United States. Michael has also helped to found MAPA Ventures LLC in 2001, MAPA Socios in 2005, and Hemisphere Trade Group in 2006, which, together with MAPA Inc., form the MAPA Group. During the past sixteen years, Michael has been featured often in the Spanish and U.S. press (e.g. El Pais, Expansion, Cinco Dias, Atlanta Journal Constitution, Washington, Post, Christian Science Monitor, and National Public Radio).

**Associations:**

Council on Foreign Relations (1985 to 1990)  
Atlantic Council, Counselor (1985 to 1990)  
US Naval Reserves (1983 to 1996)  
US – Spain Council (1996 to 2001)  
Washington, DC Metropolitan YMCA Board of Directors (1990 to 2002)  
Fundacion Privada Barcelona Digital (2002 - 2005), Founder, Director of. the Internacional Cabinet  
Member of the Board of Advisors, Hemisphere, Inc., State of Georgia (2003 - 2006)

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**Career:**

Hemisphere Trade Group, Founder & Principal, Atlanta, Georgia (2006)  
MAPA Socios SL, Founder & Principal, Madrid, Spain (2005)  
MAPA Ventures LLC, Founder & Principal, Washington, DC (2001)  
MAPA, Inc., Founder and Principal, Washington, DC (1994)  
Science Applications International Corporation (SAIC), Senior VP for Corporate Business Development with corporate responsibility for all U.S. State & Local markets (1988 to 1994)  
BDM Corporation, Executive Assistant to the President and COO, (1986 to 1988)  
Staff Assistant to US Senate Minority Leader, Defense and Economic Development, Capitol Hill, Washington, DC (1984 to 1986)  
U.S. Naval Officer (1976 – 1983)

- French Naval Academy, U.S. Naval Instructor and exchange officer, Lanveoc-Poulmic (Brest), France (1981 to 1983)
- United States Navy, Sixth Fleet Flagship Officer, Gaeta, Italy and the Mediterranean Littoral (1976 to 1981)

**Education:**

Masters in National Security Policy (emphasis on international negotiations theory and practice), Johns Hopkins University Paul Nitze School of Advanced International Studies (1983 - 1985) on scholarship

BA in English and French, Rice University (1971 - 1976) through a U.S. Navy scholarship, with studies at L'Institute d'Etudes Science Politique/Sorbonne (1974 - 75) through a Schlumberger Foundation Fellowship; recipient of Rice University senior thesis honors award

**Languages:**

English, Spanish, French, and some Italian